



ROBERT BENTLEY
GOVERNOR

JIM L. RIDLING
COMMISSIONER

STATE OF ALABAMA
DEPARTMENT OF INSURANCE
201 MONROE STREET, SUITE 502
POST OFFICE BOX 303351
MONTGOMERY, ALABAMA 36130-3351

TELEPHONE: (334) 269-3550

FACSIMILE: (334) 241-4192

INTERNET: www.aldoi.gov

DEPUTY COMMISSIONER
CHARLES M. ANGELL

CHIEF EXAMINER
RICHARD L. FORD

STATE FIRE MARSHAL
EDWARD S. PAULK

GENERAL COUNSEL
REYN NORMAN

2012 Insurance Producer Examination Report

The information provided in this report was collected by the University of Alabama, as administrator of the insurance producer examination for the Department of Insurance, based on the results of insurance producer examinations administered in 2012. Prelicensing course providers are verified at the time of each exam.

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Examination Passing Ratio, by Examination

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Auto Full Coverage	16	10	63%
Bail Bonds	46	30	65%
Casualty	1	1	100%
Health	77	42	55%
Industrial Fire	77	43	56%
Life	493	274	56%
Life & Health	2055	1228	60%
Personal Lines	27	14	52%
Property	2	0	0%
Property & Casualty	2230	1201	54%
Variable Life & Annuities	1	0	0%
Grand Total	5025	2843	57%

Examination Passing Ratio, by Examination, First Attempts Only

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Auto Full Coverage	12	8	67%
Bail Bonds	35	23	66%
Casualty	1	1	100%
Health	51	27	53%
Industrial Fire	58	31	53%
Life	368	214	58%
Life & Health	1542	993	64%
Personal Lines	15	10	67%
Property	2	0	0%
Property & Casualty	1511	894	59%
Variable Life & Annuities	1	0	0%
Grand Total	3596	2201	61%

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Examination Passing Ratio, by Examination and Attempt

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Auto Full Coverage	1	12	8	67%
	2	3	2	67%
	3	1	0	0%
Auto Full Coverage Total		16	10	63%
Bail Bonds	1	35	23	66%
	2	9	6	67%
	3	2	1	50%
Bail Bonds Total		44	28	64%
Casualty	1	1	1	100%
Casualty Total		1	1	100%
Health	1	51	27	53%
	2	18	11	61%
	3	6	3	50%
	4	1	0	0%
	(blank)	1	1	100%
Health Total		77	42	55%
Industrial Fire	1	58	31	53%
	2	17	10	59%
	3	2	2	100%
Industrial Fire Total		77	43	56%
Life	1	368	214	58%
	2	91	44	48%
	3	22	10	45%
	4	8	4	50%
	5	2	1	50%
	n	1	1	100%
	(blank)	1	0	0%
Life Total		493	274	56%
Life & Health	1	1542	993	64%
	2	377	178	47%
	3	91	35	38%
	4	36	16	44%
	5	8	5	63%
	n	1	1	100%
Life & Health Total		2055	1228	60%

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Examination Passing Ratio, by Examination and Attempt

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Personal Lines	1	15	10	67%
	2	7	3	43%
	3	1	0	0%
	4	4	1	25%
Personal Lines Total		27	14	52%
Property	1	2	0	0%
Property Total		2	0	0%
Property & Casualty	1	1511	894	59%
	2	535	229	43%
	3	127	47	37%
	4	46	26	57%
	5	9	4	44%
	6	1	0	0%
	7	1	1	100%
Property & Casualty Total		2230	1201	54%
Variable Life & Annuities	1	1	0	0%
Variable Life & Annuities Total		1	0	0%
Grand Total		5025	2843	57%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
0 Chance 2 Fail	1	Health	5	5	100%	
		Industrial Fire	22	11	50%	
		Life	39	24	62%	
		Personal Lines	3	2	67%	
		Life & Health	149	109	73%	
		Property & Casualty	197	110	56%	
	1 Total			415	261	63%
	2	Industrial Fire	10	5	50%	
		Life	9	4	44%	
		Personal Lines	4	1	25%	
		Life & Health	33	17	52%	
		Property & Casualty	77	39	51%	
	2 Total			133	66	50%
	3	Health	1	1	100%	
		Industrial Fire	1	1	100%	
		Life	1	0	0%	
		Life & Health	4	2	50%	
		Property & Casualty	13	4	31%	
	3 Total			20	8	40%
	4	Life	1	0	0%	
		Personal Lines	1	0	0%	
		Property & Casualty	5	2	40%	
	4 Total			7	2	29%
5	Property & Casualty	1	0	0%		
5 Total			1	0	0%	
0 Chance 2 Fail Total			576	337	59%	

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
360Training.Com, Inc.	1	Life & Health	25	15	60%
		Property & Casualty	12	7	58%
	1 Total		37	22	59%
	2	Life & Health	8	4	50%
		Property & Casualty	3	0	0%
	2 Total		11	4	36%
	4	Life & Health	1	0	0%
	4 Total		1	0	0%
	5	Property & Casualty	2	2	100%
	5 Total		2	2	100%
360Training.Com, Inc. Total			51	28	55%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
A D Banker & Company of Alabama	1	Health	9	5	56%	
		Industrial Fire	28	15	54%	
		Life	13	10	77%	
		Personal Lines	11	7	64%	
		Auto Full Coverage	10	7	70%	
		Life & Health	414	277	67%	
		Property & Casualty	763	494	65%	
		Variable Life & Annuities	1	0	0%	
		Property	1	0	0%	
	1 Total			1250	815	65%
	2	Health	3	1	33%	
		Industrial Fire	5	3	60%	
		Life	6	4	67%	
		Personal Lines	2	1	50%	
		Auto Full Coverage	3	2	67%	
		Life & Health	103	51	50%	
		Property & Casualty	237	100	42%	
	2 Total			359	162	45%
	3	Health	2	0	0%	
		Industrial Fire	1	1	100%	
		Life	2	0	0%	
		Life & Health	25	8	32%	
		Property & Casualty	45	21	47%	
	3 Total			75	30	40%
	4	Personal Lines	1	0	0%	
		Life & Health	9	5	56%	
		Property & Casualty	13	9	69%	
4 Total			23	14	61%	
5	Life & Health	2	2	100%		
	Property & Casualty	2	0	0%		
5 Total			4	2	50%	
7	Property & Casualty	1	1	100%		
7 Total			1	1	100%	
n	Life & Health	1	1	100%		
n Total			1	1	100%	
A D Banker & Company of Alabama Total			1713	1025	60%	

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
AAOnlineClasses.Com	1	Life	2	2	100%
		Life & Health	41	28	68%
		Property & Casualty	55	15	27%
	1 Total		98	45	46%
	2	Health	1	1	100%
		Life & Health	10	6	60%
		Property & Casualty	42	12	29%
	2 Total		53	19	36%
	3	Life	1	1	100%
		Life & Health	2	1	50%
		Property & Casualty	11	4	36%
	3 Total		14	6	43%
	4	Life & Health	2	0	0%
		Property & Casualty	3	2	67%
	4 Total		5	2	40%
5	Property & Casualty	1	0	0%	
5 Total		1	0	0%	
AAOnlineClasses.Com Total			171	72	42%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Academy School of Insurance	1	Health	1	0	0%	
		Life	18	11	61%	
		Life & Health	248	125	50%	
		Property & Casualty	1	0	0%	
	1 Total			268	136	51%
	2	Life	6	2	33%	
		Life & Health	61	26	43%	
		Property & Casualty	1	0	0%	
	2 Total			68	28	41%
	3	Life	1	0	0%	
		Life & Health	24	9	38%	
	3 Total			25	9	36%
	4	Life	1	1	100%	
		Life & Health	12	5	42%	
	4 Total			13	6	46%
5	Life & Health	2	0	0%		
5 Total			2	0	0%	
Academy School of Insurance Total			376	179	48%	

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
AL Independent Insurance Agents	1	Property & Casualty	77	56	73%
	1 Total		77	56	73%
	2	Property & Casualty	19	9	47%
	2 Total		19	9	47%
	3	Personal Lines	1	0	0%
		Property & Casualty	7	4	57%
	3 Total		8	4	50%
	4	Property & Casualty	4	1	25%
	4 Total		4	1	25%
	AL Independent Insurance Agents Total			108	70

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
ALFA Insurance Company	1	Property & Casualty	4	1	25%
	1 Total		4	1	25%
	2	Property & Casualty	1	1	100%
	2 Total		1	1	100%
	3	Property & Casualty	2	0	0%
	3 Total		2	0	0%
	4	Property & Casualty	1	0	0%
	4 Total		1	0	0%
ALFA Insurance Company Total			8	2	25%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Bradley Enterprises	1	Life & Health	49	31	63%
		Property & Casualty	52	26	50%
	1 Total		101	57	56%
	2	Health	1	0	0%
		Life & Health	10	7	70%
		Property & Casualty	15	9	60%
	2 Total		26	16	62%
	3	Life	1	1	100%
		Life & Health	1	0	0%
		Property & Casualty	7	2	29%
	3 Total		9	3	33%
	4	Property & Casualty	4	1	25%
	4 Total		4	1	25%
6	Property & Casualty	1	0	0%	
6 Total		1	0	0%	
Bradley Enterprises Total			141	77	55%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Burch Associates	1	Health	3	1	33%	
		Life	2	2	100%	
		Life & Health	32	20	63%	
		Property & Casualty	18	11	61%	
		Property	1	0	0%	
	1 Total			56	34	61%
	2	Life & Health	12	4	33%	
		Property & Casualty	8	3	38%	
	2 Total			20	7	35%
	3	Health	1	1	100%	
		Life	1	0	0%	
		Life & Health	3	1	33%	
		Property & Casualty	4	2	50%	
	3 Total			9	4	44%
	4	Health	1	0	0%	
		Life	1	0	0%	
		Life & Health	1	1	100%	
		Property & Casualty	2	1	50%	
	4 Total			5	2	40%
	Burch Associates Total			90	47	52%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Continuing Education Resources, Inc.	1	Health	2	1	50%	
		Life	2	1	50%	
		Bail Bonds	19	13	68%	
		Life & Health	10	6	60%	
		Property & Casualty	4	2	50%	
	1 Total			37	23	62%
	2	Health	1	0	0%	
		Life	1	1	100%	
		Bail Bonds	5	3	60%	
		Life & Health	4	4	100%	
		Property & Casualty	1	1	100%	
	2 Total			12	9	75%
	3	Bail Bonds	1	0	0%	
	3 Total			1	0	0%
	Continuing Education Resources, Inc. Total			50	32	64%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
CPMI Professional Development, Inc.	1	Life	1	1	100%
		Life & Health	3	2	67%
		Property & Casualty	5	1	20%
	1 Total		9	4	44%
	2	Property & Casualty	3	3	100%
2 Total		3	3	100%	
CPMI Professional Development, Inc. Total			12	7	58%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
ExamFX	1	Health	11	6	55%	
		Life	62	48	77%	
		Life & Health	164	112	68%	
		Property & Casualty	52	31	60%	
	1 Total			289	197	68%
	2	Health	5	3	60%	
		Life	10	4	40%	
		Life & Health	37	15	41%	
		Property & Casualty	22	11	50%	
	2 Total			74	33	45%
	3	Health	1	1	100%	
		Life	4	2	50%	
		Life & Health	6	2	33%	
		Property & Casualty	3	0	0%	
	3 Total			14	5	36%
	4	Life	1	1	100%	
		Life & Health	3	1	33%	
		Property & Casualty	2	2	100%	
	4 Total			6	4	67%
	5	Property & Casualty	1	1	100%	
5 Total			1	1	100%	
n	Life	1	1	100%		
n Total			1	1	100%	
ExamFX Total			385	241	63%	

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Franks Insurance School	1	Life & Health	3	3	100%
		Property & Casualty	4	1	25%
	1 Total		7	4	57%
	2	Property & Casualty	1	1	100%
	2 Total		1	1	100%
	3	Property & Casualty	1	0	0%
	3 Total		1	0	0%
	4	Property & Casualty	2	2	100%
	4 Total		2	2	100%
	Franks Insurance School Total			11	7

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Gosaus Team, LLC	1	Health	1	0	0%	
		Life	8	6	75%	
		Life & Health	19	6	32%	
		Property & Casualty	8	2	25%	
	1 Total			36	14	39%
	2	Health	1	1	100%	
		Life & Health	10	4	40%	
		Property & Casualty	3	0	0%	
	2 Total			14	5	36%
	3	Life & Health	1	1	100%	
		Property & Casualty	4	2	50%	
	3 Total			5	3	60%
	4	Property & Casualty	1	0	0%	
	4 Total			1	0	0%
Gosaus Team, LLC Total			56	22	39%	

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
GreenLight Training, Inc.	1	Life & Health	1	1	100%
	1 Total		1	1	100%
	3	Life & Health	1	0	0%
	3 Total		1	0	0%
GreenLight Training, Inc. Total			2	1	50%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Insurance Schools, Inc.	1	Property & Casualty	1	0	0%
	1 Total		1	0	0%
Insurance Schools, Inc. Total			1	0	0%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Insurance Systems of Alabama	1	Health	4	3	75%	
		Life	8	7	88%	
		Personal Lines	1	1	100%	
		Life & Health	218	138	63%	
		Property & Casualty	166	82	49%	
	1 Total			397	231	58%
	2	Health	1	1	100%	
		Life & Health	59	26	44%	
		Property & Casualty	70	26	37%	
	2 Total			130	53	41%
	3	Health	1	0	0%	
		Auto Full Coverage	1	0	0%	
		Life & Health	16	7	44%	
		Property & Casualty	24	8	33%	
	3 Total			42	15	36%
	4	Personal Lines	1	0	0%	
		Life & Health	5	2	40%	
		Property & Casualty	7	4	57%	
	4 Total			13	6	46%
	5	Life & Health	4	3	75%	
		Property & Casualty	1	1	100%	
5 Total			5	4	80%	
Insurance Systems of Alabama Total			587	309	53%	

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Integrity School of Insurance	1	Life	1	1	100%	
		Auto Full Coverage	1	1	100%	
		Bail Bonds	5	4	80%	
		Life & Health	6	3	50%	
	1 Total			13	9	69%
	2	Bail Bonds	1	0	0%	
		Life & Health	2	0	0%	
	2 Total			3	0	0%
	3	Bail Bonds	1	1	100%	
		Life & Health	1	0	0%	
	3 Total			2	1	50%
	Integrity School of Insurance Total			18	10	56%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
J-Max School of Insurance	1	Life	27	5	19%
		Life & Health	5	1	20%
		Property & Casualty	1	0	0%
	1 Total		33	6	18%
	2	Life	11	6	55%
		Personal Lines	1	1	100%
		Life & Health	2	2	100%
		Property & Casualty	1	1	100%
	2 Total		15	10	67%
	3	Life	1	1	100%
	3 Total		1	1	100%
	(blank)	Life	1	0	0%
(blank) Total		1	0	0%	
J-Max School of Insurance Total			50	17	34%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Kaplan Financial	1	Health	4	1	25%	
		Life	11	8	73%	
		Life & Health	48	38	79%	
		Property & Casualty	29	13	45%	
		Casualty	1	1	100%	
	1 Total			93	61	66%
	2	Health	2	1	50%	
		Life	2	2	100%	
		Life & Health	8	4	50%	
		Property & Casualty	14	7	50%	
	2 Total			26	14	54%
	3	Life & Health	1	1	100%	
		Property & Casualty	1	0	0%	
	3 Total			2	1	50%
	4	Personal Lines	1	1	100%	
	4 Total			1	1	100%
	Kaplan Financial Total			122	77	63%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
National Online Insurance School, LLC	1	Life	3	2	67%
		Life & Health	5	4	80%
	1 Total		8	6	75%
	2	Life & Health	1	0	0%
		2 Total		1	0
National Online Insurance School, LLC Total			9	6	67%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Patrick H Thomas Agency, Inc.	5	Property & Casualty	1	0	0%
	5 Total		1	0	0%
Patrick H Thomas Agency, Inc. Total			1	0	0%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Prelicense.Com	1	Health	8	4	50%	
		Life	6	4	67%	
		Life & Health	31	21	68%	
	1 Total			45	29	64%
	2	Health	3	3	100%	
		Life	2	2	100%	
		Life & Health	8	4	50%	
	2 Total			13	9	69%
	3	Life & Health	1	1	100%	
	3 Total			1	1	100%
	(blank)	Health	1	1	100%	
	(blank) Total			1	1	100%
	Prelicense.Com Total			60	40	67%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Primerica Life Ins. Co.	1	Life	163	80	49%	
		Life & Health	1	1	100%	
	1 Total		164	81	49%	
	2	Life	44	19	43%	
	2 Total		44	19	43%	
	3	Life	9	4	44%	
	3 Total		9	4	44%	
	4	Life	4	2	50%	
	4 Total		4	2	50%	
	5	Life	2	1	50%	
	5 Total		2	1	50%	
	Primerica Life Ins. Co. Total			223	107	48%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Professional Insurance Agents of AL, Inc.	1	Life	1	1	100%
		Life & Health	1	0	0%
	1 Total		2	1	50%
Professional Insurance Agents of AL, Inc. Total			2	1	50%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
TestTeachers	1	Life & Health	10	7	70%
		Property & Casualty	16	10	63%
	1 Total		26	17	65%
	2	Life & Health	3	2	67%
		Property & Casualty	3	0	0%
	2 Total		6	2	33%
	3	Life & Health	1	0	0%
	3 Total		1	0	0%
	4	Life & Health	1	1	100%
	4 Total		1	1	100%
TestTeachers Total			34	20	59%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
The Mac Agency	1	Life & Health	2	2	100%
		Property & Casualty	1	0	0%
	1 Total		3	2	67%
	2	Property & Casualty	1	0	0%
	2 Total		1	0	0%
	3	Property & Casualty	1	0	0%
	3 Total		1	0	0%
	4	Property & Casualty	1	1	100%
	4 Total		1	1	100%
	The Mac Agency Total			6	3

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Trinity Life Group School of Insurance & Busine	1	Life & Health	6	4	67%
		Property & Casualty	3	2	67%
	1 Total		9	6	67%
	2	Life & Health	1	0	0%
		Property & Casualty	1	1	100%
	2 Total		2	1	50%
	3	Life	1	1	100%
		3 Total		1	1
	Trinity Life Group School of Insurance & Business Total			12	8

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Tri-State Insurance & Financial Group	1	Industrial Fire	1	1	100%
		Life & Health	3	2	67%
	1 Total		4	3	75%
	2	Life & Health	1	0	0%
	2 Total		1	0	0%
Tri-State Insurance & Financial Group Total			5	3	60%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Troy University	1	Life & Health	13	6	46%	
		Property & Casualty	14	8	57%	
	1 Total		27	14	52%	
	2	Life & Health	3	2	67%	
		Property & Casualty	7	3	43%	
	2 Total		10	5	50%	
	3	Life & Health	4	2	50%	
		Property & Casualty	3	0	0%	
	3 Total		7	2	29%	
	4	Life & Health	2	1	50%	
		Property & Casualty	1	1	100%	
	4 Total		3	2	67%	
	Troy University Total			47	23	49%

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Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
University of Alabama	1	Health	3	1	33%	
		Life	1	1	100%	
		Auto Full Coverage	1	0	0%	
		Bail Bonds	11	6	55%	
		Life & Health	35	31	89%	
		Property & Casualty	27	21	78%	
	1 Total			78	60	77%
	2	Bail Bonds	3	3	100%	
		Life & Health	1	0	0%	
		Property & Casualty	5	2	40%	
	2 Total			9	5	56%
	3	Property & Casualty	1	0	0%	
	3 Total			1	0	0%
University of Alabama Total			88	65	74%	