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2011 Insurance Producer Examination Report

The information provided in this report was collected by the University of Alabama, as administrator of the insurance producer examination for the Department of Insurance, based on the results of insurance producer examinations administered in 2011. Prelicensing course providers are verified at the time of each exam.

Table of Contents

	Page
Examination Passing Ratio, by Examination	1
Examination Passing Ratio, by Examination and Attempt	2
Examination Passing Ratio, by Prelicensing Provider:	
0 Chance 2 Fail	4
360Training.Com, Inc.	5
A D Banker & Company of Alabama.....	6
AAOnlineClasses.Com	7
Academy School of Insurance	8
Alabama Independent Insurance Agents	9
Alfa Insurance Company.....	10
Benchmark Insurance Group	11
Bradley Enterprises	12
Burch Associates	13
Clarity Financial Services	14
Continuing Education Resources, Inc.	15
ExamFX/Able	16
Franks Insurance School	17
Gosaus Team, LLC	18
Greenlight Training, Inc.	19
Insurance Systems of Alabama	20
Integrity School of Insurance	21
J-Max School of Insurance	22
Kaplan Financial	23
National Online Insurance School, LLC	24
Prelicense.com	25
Primerica Life Ins Co	26
R.S. Thomas Training Associates, Inc.	27
RBS Solutions, LLC	28
Stern, Agee & Leach, Inc.	29
The License Coach	30
Tri-State Insurance & Financial Group	31
Troy University	32
University of Alabama	33

2011 Insurance Producer Examination Report

Examination Passing Ratio, by Examination

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Health	170	89	52%
Industrial Fire	68	43	63%
Life	460	295	64%
Personal Lines	28	9	32%
Auto Full Coverage	8	5	63%
Bail Bonds	53	38	72%
Life & Health	2469	1384	56%
Property & Casualty	1297	661	51%
Variable Life & Annuities	2	2	100%
Casualty	1	1	100%
Grand Total	4556	2527	55%

2011 Insurance Producer Examination Report

Examination Passing Ratio, by Examination and Attempt

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Auto Full Coverage	1	5	2	40%
	2	3	3	100%
Auto Full Coverage Total		8	5	63%
Bail Bonds	1	41	27	66%
	2	12	11	92%
Bail Bonds Total		53	38	72%
Casualty	1	1	1	100%
Casualty Total		1	1	100%
Health	1	103	50	49%
	2	54	31	57%
	3	8	5	63%
	4	2	2	100%
	5	1	0	0%
	6	1	0	0%
	7	1	1	100%
Health Total		170	89	52%
Industrial Fire	1	53	37	70%
	2	13	6	46%
	3	1	0	0%
	4	1	0	0%
Industrial Fire Total		68	43	63%
Life	1	360	242	67%
	2	79	48	61%
	3	9	1	11%
	4	12	4	33%
Life Total		460	295	64%
Life & Health	1	1794	1073	60%
	2	528	253	48%
	3	95	33	35%
	4	46	22	48%
	5	5	2	40%
	7	1	1	100%
Life & Health Total		2469	1384	56%
Personal Lines	1	16	7	44%
	2	7	1	14%
	3	4	1	25%
	4	1	0	0%
Personal Lines Total		28	9	32%

2011 Insurance Producer Examination Report

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Property & Casualty	1	873	445	51%
	2	306	166	54%
	3	81	34	42%
	4	25	10	40%
	5	9	5	56%
	6	2	1	50%
	7	1	0	0%
Property & Casualty Total		1297	661	51%
Variable Life & Annuities	1	2	2	100%
Variable Life & Annuities Total		2	2	100%
Grand Total		4556	2527	55%

2011 Insurance Producer Examination Report

Examination Passing Ratio, by Prelicensing Provider

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
0 Chance 2 Fail	1	Health	9	8	89%	
		Industrial Fire	2	2	100%	
		Life	56	41	73%	
		Personal Lines	1	0	0%	
		Auto Full Coverage	2	1	50%	
		Life & Health	134	108	81%	
		Property & Casualty	133	82	62%	
	1 Total			337	242	72%
	2	Life	15	11	73%	
		Life & Health	23	12	52%	
		Property & Casualty	36	23	64%	
	2 Total			74	46	62%
	3	Health	1	0	0%	
		Life	2	0	0%	
		Life & Health	4	0	0%	
		Property & Casualty	11	5	45%	
	3 Total			18	5	28%
	4	Life	3	1	33%	
		Life & Health	2	1	50%	
		Property & Casualty	3	2	67%	
	4 Total			8	4	50%
	5	Property & Casualty	3	2	67%	
	5 Total			3	2	67%
0 Chance 2 Fail Total			440	299	68%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
360Training.Com, Inc.	1	Life	1	1	100%	
		Life & Health	14	9	64%	
		Property & Casualty	2	1	50%	
	1 Total			17	11	65%
	2	Life & Health	5	2	40%	
		Property & Casualty	1	1	100%	
	2 Total			6	3	50%
	3	Life & Health	1	0	0%	
	3 Total			1	0	0%
	4	Life & Health	1	0	0%	
	4 Total			1	0	0%
	360Training.Com, Inc. Total			25	14	56%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
A D Banker & Company of Alabama	1	Health	5	2	40%	
		Industrial Fire	28	16	57%	
		Life	18	10	56%	
		Personal Lines	12	6	50%	
		Auto Full Coverage	1	1	100%	
		Life & Health	423	263	62%	
		Property & Casualty	226	138	61%	
		Casualty	1	1	100%	
	1 Total			714	437	61%
	2	Health	5	3	60%	
		Industrial Fire	11	5	45%	
		Life	8	3	38%	
		Personal Lines	4	1	25%	
		Life & Health	123	64	52%	
		Property & Casualty	70	36	51%	
	2 Total			221	112	51%
	3	Health	2	2	100%	
		Personal Lines	2	0	0%	
		Life & Health	25	7	28%	
		Property & Casualty	16	3	19%	
	3 Total			45	12	27%
	4	Life & Health	13	7	54%	
		Property & Casualty	9	4	44%	
	4 Total			22	11	50%
	5	Property & Casualty	3	1	33%	
	5 Total			3	1	33%
7	Life & Health	1	1	100%		
	Property & Casualty	1	0	0%		
7 Total			2	1	50%	
n	Life & Health	1	1	100%		
n Total			1	1	100%	
A D Banker & Company of Alabama Total			1008	575	57%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
AAOnlineClasses.Com	1	Health	1	1	100%	
		Personal Lines	1	0	0%	
		Life & Health	138	80	58%	
		Property & Casualty	101	37	37%	
	1 Total			241	118	49%
	2	Life	2	1	50%	
		Personal Lines	1	0	0%	
		Life & Health	40	19	48%	
		Property & Casualty	46	20	43%	
	2 Total			89	40	45%
	3	Personal Lines	2	1	50%	
		Life & Health	5	2	40%	
		Property & Casualty	14	6	43%	
	3 Total			21	9	43%
	4	Personal Lines	1	0	0%	
Property & Casualty		1	0	0%		
4 Total			2	0	0%	
5	Life & Health	1	1	100%		
5 Total			1	1	100%	
AAOnlineClasses.Com Total			354	168	47%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Academy School of Insurance	1	Life & Health	2	1	50%
		Property & Casualty	1	1	100%
	1 Total		3	2	67%
	2	Life & Health	1	0	0%
	2 Total		1	0	0%
	3	Life & Health	1	0	0%
	3 Total		1	0	0%
	4	Life & Health	1	1	100%
	4 Total		1	1	100%
	Academy School of Insurance Total			6	3

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Alabama Independent Insurance Agents	1	Life & Health	4	2	50%	
		Property & Casualty	50	31	62%	
	1 Total		54	33	61%	
	2	Property & Casualty	23	11	48%	
	2 Total		23	11	48%	
	3	Property & Casualty	6	3	50%	
	3 Total		6	3	50%	
	4	Property & Casualty	1	1	100%	
	4 Total		1	1	100%	
	5	Property & Casualty	1	1	100%	
	5 Total		1	1	100%	
	Alabama Independent Insurance Agents Total			85	49	58%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
ALFA Insurance Company	1	Life & Health	13	12	92%
		Property & Casualty	13	8	62%
	1 Total		26	20	77%
	2	Life & Health	1	1	100%
		Property & Casualty	4	4	100%
	2 Total		5	5	100%
	4	Property & Casualty	1	1	100%
	4 Total		1	1	100%
	5	Life & Health	1	1	100%
	5 Total		1	1	100%
ALFA Insurance Company Total			33	27	82%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Benchmark Insurance Group	1	Life & Health	2	1	50%
	1 Total		2	1	50%
	2	Life & Health	1	1	100%
	2 Total		1	1	100%
Benchmark Insurance Group Total			3	2	67%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Bradley Enterprises - Class	1	Health	1	0	0%	
		Life	3	2	67%	
		Life & Health	57	35	61%	
		Property & Casualty	55	16	29%	
	1 Total			116	53	46%
	2	Life	1	1	100%	
		Life & Health	24	12	50%	
		Property & Casualty	27	15	56%	
	2 Total			52	28	54%
	3	Health	2	2	100%	
		Life & Health	7	2	29%	
		Property & Casualty	12	6	50%	
	3 Total			21	10	48%
	4	Health	1	1	100%	
		Life	1	1	100%	
		Life & Health	5	3	60%	
		Property & Casualty	3	1	33%	
4 Total			10	6	60%	
Bradley Enterprises - Class Total			199	97	49%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Burch Associates	1	Health	3	3	100%	
		Life & Health	17	14	82%	
		Property & Casualty	17	5	29%	
	1 Total			37	22	59%
	2	Health	1	0	0%	
		Life & Health	3	2	67%	
		Property & Casualty	9	5	56%	
	2 Total			13	7	54%
	3	Property & Casualty	1	0	0%	
	3 Total			1	0	0%
	4	Property & Casualty	1	0	0%	
	4 Total			1	0	0%
	5	Health	1	0	0%	
	5 Total			1	0	0%
	6	Health	1	0	0%	
		Property & Casualty	1	0	0%	
	6 Total			2	0	0%
7	Health	1	1	100%		
7 Total			1	1	100%	
Burch Associates Total			56	30	54%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Clarity Financial Services	1	Life & Health	2	1	50%
	1 Total		2	1	50%
Clarity Financial Services Total			2	1	50%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Continuing Education Resources, Inc.	1	Health	51	19	37%	
		Life	5	3	60%	
		Bail Bonds	23	16	70%	
		Life & Health	10	6	60%	
		Property & Casualty	8	4	50%	
	1 Total			97	48	49%
	2	Health	34	19	56%	
		Life	2	2	100%	
		Bail Bonds	6	6	100%	
		Life & Health	3	2	67%	
		Property & Casualty	2	0	0%	
	2 Total			47	29	62%
	3	Life & Health	1	1	100%	
		Property & Casualty	2	1	50%	
3 Total			3	2	67%	
Continuing Education Resources, Inc. Total			147	79	54%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
ExamFX/Able	1	Health	9	4	44%	
		Life	115	87	76%	
		Life & Health	217	138	64%	
		Property & Casualty	62	39	63%	
	1 Total			403	268	67%
	2	Health	5	3	60%	
		Life	19	13	68%	
		Life & Health	54	31	57%	
		Property & Casualty	19	12	63%	
	2 Total			97	59	61%
	3	Health	1	0	0%	
		Life	1	0	0%	
		Life & Health	8	2	25%	
		Property & Casualty	2	0	0%	
	3 Total			12	2	17%
	4	Health	1	1	100%	
		Life	2	1	50%	
		Life & Health	3	2	67%	
		Property & Casualty	1	0	0%	
	4 Total			7	4	57%
5	Property & Casualty	1	1	100%		
5 Total			1	1	100%	
ExamFX/Able Total			520	334	64%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Franks Insurance School	1	Life	1	1	100%	
		Life & Health	4	1	25%	
		Property & Casualty	3	1	33%	
	1 Total			8	3	38%
	2	Auto Full Coverage	1	1	100%	
		Life & Health	4	1	25%	
		Property & Casualty	1	1	100%	
	2 Total			6	3	50%
	3	Life & Health	1	0	0%	
	3 Total			1	0	0%
	4	Life & Health	1	0	0%	
	4 Total			1	0	0%
	Franks Insurance School Total			16	6	38%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Gosaus Team, LLC	1	Health	1	1	100%	
		Life	9	6	67%	
		Life & Health	38	15	39%	
		Property & Casualty	18	5	28%	
	1 Total			66	27	41%
	2	Life	2	1	50%	
		Life & Health	15	8	53%	
		Property & Casualty	6	3	50%	
	2 Total			23	12	52%
	3	Life & Health	6	3	50%	
		Property & Casualty	1	0	0%	
	3 Total			7	3	43%
	4	Life & Health	3	1	33%	
	4 Total			3	1	33%
Gosaus Team, LLC Total			99	43	43%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
GreenLight Training, Inc.	1	Life & Health	4	1	25%
		Property & Casualty	1	0	0%
	1 Total		5	1	20%
	2	Life & Health	2	1	50%
	2 Total		2	1	50%
GreenLight Training, Inc. Total			7	2	29%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Insurance Systems of Alabama	1	Health	9	4	44%	
		Life	8	6	75%	
		Personal Lines	1	0	0%	
		Life & Health	271	184	68%	
		Property & Casualty	106	46	43%	
	1 Total			395	240	61%
	2	Health	4	2	50%	
		Life	3	2	67%	
		Personal Lines	1	0	0%	
		Auto Full Coverage	1	1	100%	
		Life & Health	54	28	52%	
		Property & Casualty	35	20	57%	
	2 Total			98	53	54%
	3	Health	2	1	50%	
		Life	2	1	50%	
		Life & Health	12	4	33%	
		Property & Casualty	11	8	73%	
	3 Total			27	14	52%
	4	Life	1	0	0%	
		Life & Health	6	0	0%	
		Property & Casualty	4	1	25%	
4 Total			11	1	9%	
5	Life & Health	1	0	0%		
5 Total			1	0	0%	
6	Property & Casualty	1	1	100%		
6 Total			1	1	100%	
Insurance Systems of Alabama Total			533	309	58%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Integrity School of Insurance	1	Life	4	3	75%	
		Auto Full Coverage	2	0	0%	
		Bail Bonds	3	1	33%	
		Life & Health	6	2	33%	
	1 Total			15	6	40%
	2	Health	1	0	0%	
		Life	1	0	0%	
		Auto Full Coverage	1	1	100%	
		Bail Bonds	2	1	50%	
		Life & Health	2	2	100%	
	2 Total			7	4	57%
	Integrity School of Insurance Total			22	10	45%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
J-Max School of Insurance	1	Life	7	3	43%
		Life & Health	9	3	33%
		Property & Casualty	5	0	0%
	1 Total		21	6	29%
	2	Life	3	1	33%
		Personal Lines	1	0	0%
		Life & Health	2	1	50%
		Property & Casualty	1	1	100%
	2 Total		7	3	43%
	J-Max School of Insurance Total			28	9

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Kaplan Financial	1	Health	6	3	50%	
		Life	3	2	67%	
		Personal Lines	1	1	100%	
		Life & Health	29	24	83%	
		Property & Casualty	16	10	63%	
		Variable Life & Annuities	2	2	100%	
	1 Total			57	42	74%
	2	Health	2	2	100%	
		Life	1	0	0%	
		Life & Health	5	3	60%	
		Property & Casualty	4	1	25%	
	2 Total			12	6	50%
	3	Life & Health	1	1	100%	
		Property & Casualty	1	0	0%	
3 Total			2	1	50%	
Kaplan Financial Total			71	49	69%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
National Online Insurance School, LLC	1	Life & Health	1	1	100%
	1 Total		1	1	100%
	3	Life & Health	1	1	100%
	3 Total		1	1	100%
National Online Insurance School, LLC Total			2	2	100%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Prelicense.com	1	Health	3	2	67%
		Life & Health	9	5	56%
	1 Total		12	7	58%
	2	Health	1	1	100%
		Life & Health	3	1	33%
	2 Total		4	2	50%
Prelicense.com Total			16	9	56%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Primerica Life Ins Co	1	Health	2	1	50%
		Life	123	74	60%
		Life & Health	2	1	50%
	1 Total		127	76	60%
	2	Life	21	12	57%
	2 Total		21	12	57%
	3	Life	4	0	0%
	3 Total		4	0	0%
	4	Life	5	1	20%
	4 Total		5	1	20%
Primerica Life Ins Co Total			157	89	57%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
R.S. Thomas Training Associates, Inc.	1	Life & Health	2	1	50%
	1 Total		2	1	50%
R.S. Thomas Training Associates, Inc. Total			2	1	50%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
RBS Solutions, LLC	1	Property & Casualty	1	0	0%
	1 Total		1	0	0%
RBS Solutions, LLC Total			1	0	0%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Stern, Agee, & Leach, Inc.	1	Life & Health	1	1	100%
	1 Total		1	1	100%
Stern, Agee, & Leach, Inc. Total			1	1	100%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
The License Coach	1	Health	1	0	0%	
		Life	3	1	33%	
		Life & Health	328	131	40%	
	1 Total			332	132	40%
	2	Health	1	1	100%	
		Life	1	1	100%	
		Life & Health	146	54	37%	
	2 Total			148	56	38%
	3	Life & Health	16	6	38%	
	3 Total			16	6	38%
	4	Life & Health	9	6	67%	
	4 Total			9	6	67%
	5	Life & Health	2	0	0%	
	5 Total			2	0	0%
The License Coach Total			507	200	39%	

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Tri-State Insurance & Financial Group	1	Life & Health	3	0	0%
	1 Total		3	0	0%
	2	Life & Health	2	1	50%
	2 Total		2	1	50%
Tri-State Insurance & Financial Group Total			5	1	20%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Troy University	1	Life & Health	23	9	39%
		Property & Casualty	32	11	34%
	1 Total		55	20	36%
	2	Life & Health	10	3	30%
		Property & Casualty	14	10	71%
	2 Total		24	13	54%
	3	Life & Health	2	0	0%
		Property & Casualty	2	1	50%
	3 Total		4	1	25%
	4	Life & Health	1	0	0%
		Property & Casualty	1	0	0%
	4 Total		2	0	0%
Troy University Total			85	34	40%

2011 Insurance Producer Examination Report

Prelicensing Course Provider Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
University of Alabama	1	Health	2	2	100%	
		Life	4	2	50%	
		Bail Bonds	15	10	67%	
		Life & Health	31	24	77%	
		Property & Casualty	23	10	43%	
	1 Total			75	48	64%
	2	Bail Bonds	4	4	100%	
		Life & Health	5	4	80%	
		Property & Casualty	8	3	38%	
	2 Total			17	11	65%
	3	Life & Health	3	3	100%	
		Property & Casualty	2	1	50%	
	3 Total			5	4	80%
	4	Life & Health	1	1	100%	
	4 Total			1	1	100%
5	Property & Casualty	1	0	0%		
5 Total			1	0	0%	
University of Alabama Total			99	64	65%	