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2010 Insurance Producer Examination Report

The information provided in this report was collected by the University of Alabama, as administrator of the insurance producer examination for the Department of Insurance, based on the results of insurance producer examinations administered in 2010. Prelicensing course providers are verified at the time of each exam.

Table of Contents

	Page
Examination Passing Ratio, by Examination	1
Examination Passing Ratio, by Examination and Attempt	2
Examination Passing Ratio, by Prelicensing Provider:	
0 Chance 2 Fail	4
360 Training Co., Inc.	5
A D Banker & Company of Alabama.....	6
AA Online	7
Able Incorporated	8
Adams and Associates	9
Alabama Independent Insurance Agents	10
Alfa Insurance Company.....	11
Bradley Enterprises	12
Burch Associates	13
Continuing Education Resources	14
Franks Insurance School	15
Gosaus Team LLC	16
Insurance Systems of Alabama	17
Insurance License Courses	18
Integrity School of Insurance	19
J-Max School of Insurance	20
Kaplan Financial	21
License2Go/Saturn Learning Solutions	22
Mutual Savings Life Insurance Company	23
NAIFA-Alabama	24
National Online Insurance School, LLC	25
Patrick H. Thomas Agency, Inc.	26
Primerica Life Ins Co	27
Professional Insurance Agents of AL, Inc.	28
R S Thomas Training Associates, Inc.	29
The License Coach	30
Tri-State Insurance & Financial Group	31
Troy University - Troy	32
University of Alabama	33

2010 Insurance Producer Examination Report

Examination Passing Ratio, by Examination

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Health	96	57	59%
Industrial Fire	107	65	61%
Life	464	313	67%
Personal Lines	25	15	60%
Auto Full Coverage	5	1	20%
Variable Life & Annuities	1	1	100%
Bail Bonds	68	53	78%
Life & Health	2050	1168	57%
Property and Casualty	1271	588	46%
Grand Total	4087	2261	55%

2010 Insurance Producer Examination Report

Examination Passing Ratio, by Examination and Attempt

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Auto Full Coverage	1	3	0	0%
	2	1	0	0%
	4	1	1	100%
Auto Full Coverage Total		5	1	20%
Bail Bonds	1	53	40	75%
	2	12	11	92%
	3	2	1	50%
	4	1	1	100%
Bail Bonds Total		68	53	78%
Health	1	68	45	66%
	2	17	9	53%
	3	6	1	17%
	4	5	2	40%
Health Total		96	57	59%
Industrial Fire	1	81	46	57%
	2	22	15	68%
	3	4	4	100%
Industrial Fire Total		107	65	61%
Life	1	357	253	71%
	2	73	41	56%
	3	27	17	63%
	4	4	1	25%
	5	2	1	50%
	6	1	0	0%
Life Total		464	313	67%
Life & Health	1	1498	915	61%
	2	419	190	45%
	3	85	38	45%
	4	34	16	47%
	5	10	8	80%
	6	3	0	0%
	8	1	1	100%
	Life & Health Total		2050	1168
Personal Lines	1	17	11	65%
	2	7	3	43%
	3	1	1	100%
Personal Lines Total		25	15	60%

2010 Insurance Producer Examination Report

Property and Casualty	1	797	378	47%
	2	324	147	45%
	3	96	43	45%
	4	44	18	41%
	5	4	1	25%
	6	4	1	25%
	8	1	0	0%
	7	1	0	0%
Property and Casualty Total		1271	588	46%
Variable Life & Annuities	1	1	1	100%
Variable Life & Annuities Total		1	1	100%
Grand Total		4087	2261	55%

2010 Insurance Producer Examination Report

Examination Passing Ratio, by Prelicensing Provider

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
0 Chance 2 Fail	1	Health	10	8	80%	
		Life	69	54	78%	
		Personal Lines	7	5	71%	
		Variable Life & Annuities	1	1	100%	
		Life & Health	141	113	80%	
		Property and Casualty	99	60	61%	
	1 Total			327	241	74%
	2	Health	3	0	0%	
		Life	12	8	67%	
		Personal Lines	2	1	50%	
		Life & Health	27	12	44%	
		Property and Casualty	36	13	36%	
	2 Total			80	34	43%
	3	Health	2	0	0%	
		Life	2	1	50%	
		Life & Health	2	1	50%	
		Property and Casualty	14	6	43%	
	3 Total			20	8	40%
	4	Health	2	0	0%	
		Life & Health	1	0	0%	
		Property and Casualty	8	1	13%	
	4 Total			11	1	9%
	5	Property and Casualty	1	0	0%	
5 Total			1	0	0%	
0 Chance 2 Fail Total			439	284	65%	

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
360 Training Co, Inc.	1	Health	1	1	100%
		Life & Health	4	2	50%
	1 Total		5	3	60%
	2	Life & Health	1	0	0%
		2 Total		1	0
	3	Life & Health	1	1	100%
		3 Total		1	1
360 Training Co, Inc. Total			7	4	57%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
A D Banker	1	Health	5	3	60%	
		Industrial Fire	48	26	54%	
		Life	10	8	80%	
		Personal Lines	10	6	60%	
		Life & Health	341	215	63%	
		Property and Casualty	219	113	52%	
	1 Total			633	371	59%
	2	Health	5	3	60%	
		Industrial Fire	11	8	73%	
		Life	4	3	75%	
		Personal Lines	4	2	50%	
		Auto Full Coverage	1	0	0%	
		Life & Health	94	41	44%	
		Property and Casualty	93	50	54%	
	2 Total			212	107	50%
	3	Industrial Fire	1	1	100%	
		Life	3	1	33%	
		Life & Health	19	8	42%	
		Property and Casualty	25	15	60%	
	3 Total			48	25	52%
	4	Auto Full Coverage	1	1	100%	
		Life & Health	6	4	67%	
		Property and Casualty	15	8	53%	
	4 Total			22	13	59%
	5	Life & Health	3	3	100%	
		Property and Casualty	2	1	50%	
	5 Total			5	4	80%
6	Property and Casualty	2	0	0%		
6 Total			2	0	0%	
8	Property and Casualty	1	0	0%		
8 Total			1	0	0%	
A D Banker Total			923	520	56%	

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
AA Online	1	Life & Health	160	91	57%
		Property and Casualty	102	31	30%
	1 Total		262	122	47%
	2	Life	1	0	0%
		Personal Lines	1	0	0%
		Life & Health	63	33	52%
		Property and Casualty	44	13	30%
	2 Total		109	46	42%
	3	Life & Health	10	3	30%
		Property and Casualty	11	3	27%
	3 Total		21	6	29%
	4	Life & Health	8	5	63%
		Property and Casualty	4	1	25%
	4 Total		12	6	50%
	5	Life & Health	1	0	0%
	5 Total		1	0	0%
	6	Life & Health	1	0	0%
6 Total		1	0	0%	
AA Online Total			406	180	44%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Able Inc	1	Health	7	6	86%	
		Life	148	106	72%	
		Life & Health	134	86	64%	
		Property and Casualty	39	21	54%	
	1 Total			328	219	67%
	2	Health	1	1	100%	
		Industrial Fire	1	1	100%	
		Life	29	14	48%	
		Life & Health	35	20	57%	
		Property and Casualty	10	7	70%	
	2 Total			76	43	57%
	3	Life	14	10	71%	
		Life & Health	2	2	100%	
		Property and Casualty	3	3	100%	
	3 Total			19	15	79%
	4	Life	3	1	33%	
	4 Total			3	1	33%
	5	Life	1	0	0%	
	5 Total			1	0	0%
	6	Life	1	0	0%	
6 Total			1	0	0%	
Able Inc Total			428	278	65%	

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Adams and Assoc	1	Life	1	1	100%
	1 Total		1	1	100%
Adams and Assoc Total			1	1	100%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
AL Ind Ins Agents	1	Life & Health	3	1	33%
		Property and Casualty	47	31	66%
	1 Total		50	32	64%
	2	Property and Casualty	9	6	67%
		2 Total		9	6
	3	Property and Casualty	5	2	40%
		3 Total		5	2
	4	Property and Casualty	2	1	50%
		4 Total		2	1
	7	Property and Casualty	1	0	0%
7 Total		1	0	0%	
AL Ind Ins Agents Total			67	41	61%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
ALFA	1	Life	1	1	100%	
		Life & Health	28	26	93%	
		Property and Casualty	31	25	81%	
	1 Total			60	52	87%
	2	Life & Health	2	1	50%	
		Property and Casualty	6	5	83%	
	2 Total			8	6	75%
	3	Life & Health	1	0	0%	
		Property and Casualty	3	1	33%	
	3 Total			4	1	25%
	4	Life & Health	1	0	0%	
		Property and Casualty	1	1	100%	
	4 Total			2	1	50%
	ALFA Total			74	60	81%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Bradley Ent-Class	1	Life & Health	47	25	53%
		Property and Casualty	62	16	26%
	1 Total		109	41	38%
	2	Life & Health	16	7	44%
		Property and Casualty	32	12	38%
	2 Total		48	19	40%
	3	Life & Health	4	1	25%
		Property and Casualty	8	2	25%
	3 Total		12	3	25%
	4	Life & Health	1	0	0%
		Property and Casualty	5	2	40%
	4 Total		6	2	33%
	5	Life & Health	1	1	100%
	5 Total		1	1	100%
Bradley Ent-Class Total			176	66	38%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Burch Associates	1	Health	1	1	100%	
		Life	3	2	67%	
		Life & Health	16	11	69%	
		Property and Casualty	10	6	60%	
	1 Total			30	20	67%
	2	Life & Health	3	1	33%	
		Property and Casualty	3	2	67%	
	2 Total			6	3	50%
	3	Property and Casualty	1	1	100%	
	3 Total			1	1	100%
Burch Associates Total			37	24	65%	

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Cont. Edu Res.	1	Health	35	21	60%	
		Bail Bonds	38	30	79%	
		Life & Health	8	7	88%	
		Property and Casualty	8	2	25%	
	1 Total			89	60	67%
	2	Health	4	3	75%	
		Bail Bonds	7	6	86%	
		Life & Health	1	1	100%	
		Property and Casualty	5	3	60%	
	2 Total			17	13	76%
	3	Bail Bonds	2	1	50%	
		Property and Casualty	1	0	0%	
	3 Total			3	1	33%
	4	Bail Bonds	1	1	100%	
		Property and Casualty	1	1	100%	
	4 Total			2	2	100%
	Cont. Edu Res. Total			111	76	68%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Franks Ins School	1	Life	1	0	0%
		Auto Full Coverage	1	0	0%
		Life & Health	6	2	33%
		Property and Casualty	3	0	0%
	1 Total		11	2	18%
	2	Life & Health	1	1	100%
		Property and Casualty	1	0	0%
	2 Total		2	1	50%
	3	Property and Casualty	1	1	100%
	3 Total		1	1	100%
Franks Ins School Total			14	4	29%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Gosuas Team	1	Life	5	3	60%	
		Life & Health	19	9	47%	
		Property and Casualty	2	1	50%	
	1 Total			26	13	50%
	2	Life	2	1	50%	
		Life & Health	6	3	50%	
		Property and Casualty	1	0	0%	
	2 Total			9	4	44%
	3	Life & Health	2	1	50%	
		Property and Casualty	3	2	67%	
	3 Total			5	3	60%
Gosuas Team Total			40	20	50%	

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Ins. Sys. of AL	1	Health	4	2	50%	
		Life	14	10	71%	
		Auto Full Coverage	1	0	0%	
		Life & Health	370	212	57%	
		Property and Casualty	103	48	47%	
	1 Total			492	272	55%
	2	Health	3	1	33%	
		Life	8	5	63%	
		Life & Health	109	52	48%	
		Property and Casualty	52	19	37%	
	2 Total			172	77	45%
	3	Health	2	1	50%	
		Life	1	1	100%	
		Personal Lines	1	1	100%	
		Life & Health	26	13	50%	
		Property and Casualty	13	4	31%	
	3 Total			43	20	47%
	4	Health	1	1	100%	
		Life & Health	10	4	40%	
		Property and Casualty	3	2	67%	
	4 Total			14	7	50%
	5	Life	1	1	100%	
		Life & Health	4	3	75%	
		Property and Casualty	1	0	0%	
5 Total			6	4	67%	
6	Life & Health	1	0	0%		
	Property and Casualty	1	0	0%		
6 Total			2	0	0%	
8	Life & Health	1	1	100%		
8 Total			1	1	100%	
Ins. Sys. of AL Total			730	381	52%	

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Insurance Lic Courses	1	Life & Health	1	1	100%
	1 Total		1	1	100%
	2	Life & Health	1	1	100%
	2 Total		1	1	100%
Insurance Lic Courses Total			2	2	100%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Integrity School of Ins	1	Life	1	1	100%
		Auto Full Coverage	1	0	0%
		Bail Bonds	2	0	0%
		Life & Health	8	6	75%
		Property and Casualty	1	0	0%
	1 Total		13	7	54%
	2	Bail Bonds	1	1	100%
		Life & Health	1	0	0%
	2 Total		2	1	50%
	Integrity School of Ins Total			15	8

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
J-Max School of Ins	1	Life & Health	5	3	60%
		Property and Casualty	5	1	20%
	1 Total		10	4	40%
	2	Life & Health	1	1	100%
		Property and Casualty	3	1	33%
	2 Total		4	2	50%
	3	Life & Health	1	1	100%
3 Total		1	1	100%	
J-Max School of Ins Total			15	7	47%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Kaplan Fin	1	Life	1	1	100%
		Life & Health	10	7	70%
		Property and Casualty	5	3	60%
	1 Total		16	11	69%
	2	Life & Health	1	0	0%
		Property and Casualty	2	1	50%
	2 Total		3	1	33%
Kaplan Fin Total			19	12	63%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
License2go/Saturn	1	Industrial Fire	1	1	100%	
		Life	1	1	100%	
		Life & Health	46	26	57%	
		Property and Casualty	1	1	100%	
	1 Total			49	29	59%
	2	Life & Health	23	4	17%	
		2 Total			23	4
	3	Life	1	0	0%	
		Life & Health	10	4	40%	
	3 Total			11	4	36%
	4	Life	1	0	0%	
		Life & Health	5	2	40%	
	4 Total			6	2	33%
	License2go/Saturn Total			89	39	44%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Mutual Savings Life Ins	1	Life & Health	2	0	0%
	1 Total		2	0	0%
	2	Industrial Fire	1	0	0%
		Life & Health	1	0	0%
	2 Total		2	0	0%
Mutual Savings Life Ins Total			4	0	0%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
NAIFA-Alabama	1	Life & Health	1	0	0%
		Property and Casualty	3	1	33%
	1 Total		4	1	25%
	2	Property and Casualty	1	0	0%
		2 Total		1	0
	3	Property and Casualty	1	1	100%
		3 Total		1	1
	5	Life & Health	1	1	100%
5 Total		1	1	100%	
NAIFA-Alabama Total			7	3	43%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
National Online Ins Sch	1	Life & Health	1	0	0%
	1 Total		1	0	0%
National Online Ins Sch Total			1	0	0%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Patrick H Thomas Agency	1	Property and Casualty	2	1	50%
	1 Total		2	1	50%
	2	Property and Casualty	1	0	0%
	2 Total		1	0	0%
	3	Property and Casualty	2	1	50%
	3 Total		2	1	50%
	4	Property and Casualty	1	0	0%
	4 Total		1	0	0%
Patrick H Thomas Agency Total			6	2	33%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Primerica Life Ins	1	Life	98	63	64%
		Life & Health	2	2	100%
	1 Total		100	65	65%
	2	Life	15	9	60%
	2 Total		15	9	60%
	3	Life	3	1	33%
	3 Total		3	1	33%
Primerica Life Ins Total			118	75	64%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Pro Ins Agents AL	1	Life	2	1	50%
	1 Total		2	1	50%
	2	Life	1	0	0%
	2 Total		1	0	0%
	3	Life	1	1	100%
	3 Total		1	1	100%
Pro Ins Agents AL Total			4	2	50%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
R S Thomas	1	Property and Casualty	6	2	33%
	1 Total		6	2	33%
	2	Life & Health	1	1	100%
		Property and Casualty	2	1	50%
	2 Total		3	2	67%
R S Thomas Total			9	4	44%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
The License Coach	1	Health	1	0	0%
		Life & Health	94	42	45%
	1 Total		95	42	44%
	2	Life & Health	19	4	21%
		2 Total		19	4
	3	Health	1	0	0%
		Life	1	1	100%
		Life & Health	3	1	33%
	3 Total		5	2	40%
	4	Health	1	0	0%
		4 Total		1	0
	The License Coach Total			120	48

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Tri-State Ins & Fin Grp	1	Health	1	1	100%
		Life & Health	6	2	33%
	1 Total		7	3	43%
	2	Life & Health	3	3	100%
		2 Total		3	3
	6	Life & Health	1	0	0%
6 Total		1	0	0%	
Tri-State Ins & Fin Grp Total			11	6	55%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio
Troy Univ	1	Life & Health	12	4	33%
		Property and Casualty	30	7	23%
	1 Total		42	11	26%
	2	Life & Health	5	1	20%
		Property and Casualty	16	8	50%
	2 Total		21	9	43%
	3	Life & Health	2	1	50%
		Property and Casualty	4	1	25%
	3 Total		6	2	33%
	4	Life & Health	1	1	100%
		Property and Casualty	3	1	33%
	4 Total		4	2	50%
Troy Univ Total			73	24	33%

2010 Insurance Producer Examination Report

Pre Lic Prov Name	Attempt	Exam	Exams Given	Exams Passed	Exam Passing Ratio	
Univ of AL	1	Health	3	2	67%	
		Life	2	1	50%	
		Bail Bonds	13	10	77%	
		Life & Health	33	22	67%	
		Property and Casualty	19	8	42%	
	1 Total			70	43	61%
	2	Health	1	1	100%	
		Life	1	1	100%	
		Bail Bonds	4	4	100%	
		Life & Health	5	3	60%	
		Property and Casualty	7	6	86%	
	2 Total			18	15	83%
	3	Health	1	0	0%	
		Life	1	1	100%	
		Life & Health	2	1	50%	
		Property and Casualty	1	0	0%	
	3 Total			5	2	40%
	4	Health	1	1	100%	
		Life & Health	1	0	0%	
		Property and Casualty	1	0	0%	
	4 Total			3	1	33%
	6	Property and Casualty	1	1	100%	
	6 Total			1	1	100%
Univ of AL Total			97	62	64%	