

STATE OF ALABAMA

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2016 Alabama Insurance Examination Report

The information provided in this report was collected by the University of Alabama, as administrator of examinations for the Department of Insurance, based on the results of insurance producer, independent adjuster and title insurance agent examinations administered in 2016. Prelicensing course providers are verified at the time of each exam.

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Examination Passing Ratio, by Examination

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Health	76	46	61%
Life	665	386	58%
Life & Health	2043	1264	62%
Casualty	15	6	40%
Property	47	20	43%
Property & Casualty	1773	886	50%
Personal Lines	156	68	44%
Bail Bonds	56	32	57%
Adj. Property & Casualty w/ WC & Crop	187	168	90%
Adj. Property & Casualty	168	154	92%
Adj. Workers Comp	4	3	75%
Adj. Crop	1	1	100%
Title	46	42	91%
Grand Total	5237	3076	59%

Examination Passing Ratio, by Examination, First Attempts Only*

Exam	Exams Given	Exams Passed	Exam Passing Ratio
Health	63	38	60%
Life	572	341	60%
Life & Health	1744	1118	64%
Casualty	10	5	50%
Property	38	17	45%
Property & Casualty	1346	714	53%
Personal Lines	121	53	44%
Bail Bonds	47	25	53%
Adj. Property & Casualty w/ WC & Crop	113	98	87%
Adj. Property & Casualty	135	125	93%
Adj. Workers Comp	3	2	67%
Title	46	42	91%
Grand Total	4238	2578	61%

^{*}First Attempts refers to the first time an individual has taken a particular exam.

Examination Passing Ratio, by Examination and Attempt

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Health	1	63	38	60%
	2	11	7	64%
	3	1	1	100%
	4	1	0	0%
Health Total		76	46	61%
Life	1	572	341	60%
	2	67	32	48%
	3	22	10	45%
	4	4	3	75%
Life Total		665	386	58%
Life & Health	1	1744	1118	64%
	2	226	115	51%
	3	49	18	37%
	4	19		42%
	5	5		
Life & Health Total		2043	1264	62%
Casualty	1	10	5	50%
	2	2	0	
	3	3		33%
Casualty Total		15	6	
Property	1	38	17	45%
	2	6	1	17%
	3	3	2	67%
Property Total		47	20	
Property & Casualty	1	1346	714	53%
	2	265	111	42%
	3	100	35	35%
	4	40	18	45%
	6	2	1	50%
	5	10		60%
	7	5		20%
	8	1	0	
	9	2	0	
	10	2	0	0%
Property & Casualty Total		1773	886	50%

Examination Passing Ratio, by Examination and Attempt

Exam	Attempt	Exams Given	Exams Passed	Exam Passing Ratio
Personal Lines	1	121	53	44%
	2	25	11	44%
	3	3	1	33%
	4	5	3	60%
	5	2	0	0%
Personal Lines Total		156	68	44%
Bail Bonds	1	47	25	53%
	2	6	5	83%
	3	3	2	67%
Bail Bonds Total		56	32	57%
Adj. Property & Casualty w/ WC & Crop	1	113	98	87%
	2	67	63	94%
	3	6	6	100%
	4	1	1	100%
Adj. Property & Casualty w/ WC & Crop 1	Total	187	168	90%
Adj. Property & Casualty	1	135	125	93%
	2	24	21	88%
	3	4	3	75%
	4	5	5	100%
Adj. Property & Casualty Total		168	154	92%
Adj. Workers Comp	1	3	2	67%
	2	1	1	100%
Adj. Workers Comp Total		4	3	75%
Adj. Crop	2	1	1	100%
Adj. Crop Total		1	1	100%
Title	1	46	42	91%
Title Total		46	42	91%
Grand Total		5237	3076	59%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
@ YOUR PACE ONLINE	Life	3	3	100%
	Life & Health	1	1	100%
	Property & Casualty	9	5	56%
@ YOUR PACE ONLINE Total		13	9	69%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
0 CHANCE 2 FAIL	Health	4	4	100%
	Life	14	12	86%
	Life & Health	123	84	68%
	Property	31	12	39%
	Personal Lines	1	1	100%
	Property & Casualty	194	117	60%
	Adj. Property & Casualty	2	1	50%
0 CHANCE 2 FAIL Total		369	231	63%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
360TRAINING.COM, INC.	Life & Health	15	6	40%
	Property & Casualty	24	13	54%
	Adj. Property & Casualty	1	0	0%
360TRAINING.COM, INC. Total		40	19	48%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
A A ONLINE CLASSES	Life	5	4	80%
	Life & Health	24	14	58%
	Property & Casualty	62	19	31%
	Adj. Property & Casualty			
	w/ WC & Crop	7	2	29%
	Adj. Property & Casualty	2	0	0%
	Adj. Crop	1	1	100%
A A ONLINE CLASSES Total		101	40	40%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
A D Banker & Company of Alabama	Health	1	1	100%
	Life	9	6	67%
	Life & Health	80	41	51%
	Property	5	3	60%
	Personal Lines	5	2	40%
	Property & Casualty	49	21	43%
	Adj. Property & Casualty	1	1	100%
A D Banker & Company of Alabama Total		150	75	50%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
A.D. Banker Corp	Health	7	5	71%
	Life	68	44	65%
	Life & Health	231	146	63%
	Casualty	1	1	100%
	Property	5	3	60%
	Personal Lines	123	55	45%
	Property & Casualty	315	145	46%
A.D. Banker Corp Total		750	399	53%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
AdjusterPro	Adj. Property & Casualty			
	w/ WC & Crop	160	160	100%
	Adj. Property & Casualty	145	145	100%
	Adj. Workers Comp	2	2	100%
AdjusterPro Total		307	307	100%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
AL Independent Insurance Agents	Life & Health	1	0	0%
	Property & Casualty	128	80	63%
AL Independent Insurance Agents Total		129	80	62%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
Benchmark Insurance Group	Life & Health	1	1	100%
Benchmark Insurance Group Total		1	1	100%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
Benefit Solutions School of Insurance	Life	1	1	100%
	Life & Health	10	8	80%
	Property & Casualty	4	3	75%
Benefit Solutions School of Insurance Total		15	12	80%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
BRADLEY ENTERPRISES	Life	2	2	100%
	Life & Health	39	13	33%
	Casualty	1	0	0%
	Personal Lines	3	1	33%
	Property & Casualty	43	13	30%
	Adj. Property & Casualty			
	w/ WC & Crop	3	0	0%
BRADLEY ENTERPRISES Total		91	29	32%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
BURCH ASSOCIATES	Life	3	3	100%
	Life & Health	49	22	45%
	Casualty	5	2	40%
	Personal Lines	9	4	44%
	Property & Casualty	47	22	47%
BURCH ASSOCIATES Total		113	53	47%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
CLARITY FINANCIAL SERVICES	Life & Health	1	0	0%
CLARITY FINANCIAL SERVICES Total		1	0	0%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
Continuing Education Resources, Inc.	Life	2	1	50%
	Life & Health	1	1	100%
	Property & Casualty	4	2	50%
	Bail Bonds	34	22	65%
	Adj. Property & Casualty	3	0	0%
Continuing Education Resources, Inc. Total		44	26	59%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
CPMI Professional Development, Inc.	Life & Health	6	4	67%
	Property & Casualty	10	6	60%
CPMI Professional Develoment, Inc. Total		16	10	63%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
Earn Certification LLC	Life & Health	1	1	100%
Earn Certification LLC Total		1	1	100%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
EXAMFX	Health	18	6	33%
	Life	74	53	72%
	Life & Health	278	177	64%
	Personal Lines	1	1	100%
	Property & Casualty	95	48	51%
EXAMFX Total		466	285	61%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
FRANKS INSURANCE SCHOOL	Life	2	1	50%
	Life & Health	7	4	57%
	Personal Lines	2	0	0%
	Property & Casualty	4	1	25%
FRANKS INSURANCE SCHOOL Total		15	6	40%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
GOSAUS TEAM, LLC	Life	14	4	29%
	Life & Health	35	15	43%
	Property & Casualty	30	9	30%
	Adj. Property & Casualty			
	w/ WC & Crop	3	3	100%
	Adj. Property & Casualty	4	3	75%
GOSAUS TEAM, LLC Total		86	34	40%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
GREENLIGHT TRAINING, INC.	Health	7	5	71%
	Life	12	6	50%
	Life & Health	327	202	62%
GREENLIGHT TRAINING, INC. Total		346	213	62%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
INSURANCE SCHOOLS, INC.	Life	2	1	50%
	Life & Health	2	2	100%
	Property & Casualty	16	8	50%
	Adj. Property & Casualty	3	3	100%
	Adj. Workers Comp	2	1	50%
INSURANCE SCHOOLS, INC. Total		25	15	60%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
INSURANCE SYSTEMS OF ALABAMA	Health	5	4	80%
	Life	50	31	62%
	Life & Health	188	104	55%
	Property	4	1	25%
	Personal Lines	7	1	14%
	Property & Casualty	235	97	41%
	Adj. Property & Casualty	1	0	0%
INSURANCE SYSTEMS OF ALABAMA Total		490	238	49%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
INTEGRITY SCHOOL OF INSURANCE	Health	2	0	0%
	Life	2	1	50%
	Life & Health	5	4	80%
	Personal Lines	1	1	100%
	Property & Casualty	4	2	50%
	Bail Bonds	5	3	60%
INTEGRITY SCHOOL OF INSURANCE Total		19	11	58%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
KAPLAN FINANCIAL	Health	10	7	70%
	Life	16	14	88%
	Life & Health	127	96	76%
	Casualty	1	1	100%
	Property	1	1	100%
	Personal Lines	2	2	100%
	Property & Casualty	130	69	53%
	Adj. Property & Casualty	2	1	50%
KAPLAN FINANCIAL Total		289	191	66%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
Koogler Group	Title	46	42	91%
Koogler Group Total		46	42	91%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
National Online Insurance School, LLC	Health	1	1	100%
	Life	4	2	50%
	Life & Health	6	3	50%
National Online Insurance School, LLC Total		11	6	55%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
PRELICENSE.COM, a service of WEBCE	Health	2	1	50%
	Life	17	14	82%
	Life & Health	71	42	59%
	Casualty	4	2	50%
	Property & Casualty	28	13	46%
PRELICENSE.COM, a service of WEBCE Total		122	72	59%

Pre Lic Prov Name	Examination	Exams	Exams	Exam Passing
	LXaiiiiiatioii	Given	Passed	Ratio
PRIMERICA LIFE INS CO	Health	1	1	100%
	Life	302	142	47%
	Life & Health	5	4	80%
	Property & Casualty	1	0	0%
PRIMERICA LIFE INS CO Total		309	147	48%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
R S Thomas Training Associates, Inc.	Property & Casualty	1	1	100%
	Adj. Property & Casualty	2	0	0%
R S Thomas Training Associates, Inc. Total		3	1	33%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
Securities Training Corporation	Life & Health	4	2	50%
Securities Training Corporation Total		4	2	50%

Pre Lic Prov Name	Examination		Exams Passed	Exam Passing Ratio
T.D. Burgess Learning Systems, Inc.	Property & Casualty	1	1	100%
T.D. Burgess Learning Systems, Inc. Total		1	1	100%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
TESTEACHERS	Health	11	6	55%
	Life	19	15	79%
	Life & Health	249	168	67%
	Property	1	0	0%
	Property & Casualty	262	147	56%
	Adj. Property & Casualty			
	w/ WC & Crop	3	1	33%
	Adj. Property & Casualty	1	0	0%
TESTEACHERS Total		546	337	62%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
Testivity	Health	1	1	100%
	Life & Health	2	2	100%
Testivity Total		3	3	100%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
THE LICENSE COACH	Health	6	4	67%
	Life	44	26	59%
	Life & Health	110	70	64%
THE LICENSE COACH Total		160	100	63%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
THE MAC AGENCY	Life & Health	4	3	75%
	Property & Casualty	3	1	33%
THE MAC AGENCY Total		7	4	57%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
The Moseley Group	Casualty	3	0	0%
	Property & Casualty	1	1	100%
	Bail Bonds	3	1	33%
	Adj. Property & Casualty			
	w/ WC & Crop	11	2	18%
The Moseley Group Total		18	4	22%

Pre Lic Prov Name	Examination		Exams Passed	Exam Passing Ratio
THE TRINITY LIFE GROUP	Life & Health	8	3	38%
THE TRINITY LIFE GROUP Total		8	3	38%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
Troy University - Dothan	Life & Health	2	2	100%
	Property & Casualty	20	15	75%
Troy University - Dothan Total		22	17	77%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
TROY UNIVERSITY- TROY	Life & Health	1	0	0%
	Property & Casualty	18	13	72%
TROY UNIVERSITY- TROY Total		19	13	68%

Pre Lic Prov Name	Examination	Exams Given	Exams Passed	Exam Passing Ratio
UNIVERSITY OF ALABAMA	Life & Health	29	19	66%
	Personal Lines	2	0	0%
	Property & Casualty	35	14	40%
	Bail Bonds	14	6	43%
	Adj. Property & Casualty	1	0	0%
UNIVERSITY OF ALABAMA Total		81	39	48%